

# Offer



## Tampere University of Applied Sciences (TAMK)

Virpi Heinonen  
Customer Relationship Manager  
virpi.heinonen@tuni.fi  
+358400209907

### IFRO

Marcio Rodrigues Miranda  
marcio.miranda@ifro.edu.br

# 21 Century Educators from Finland- IFRO - Teachers for the Future

Thank you for your interest in Tampere University of Applied Sciences' (TAMK) Training programmes.

TAMK is a multidisciplinary higher education institution oriented towards working life and RDI co-operation. Our strengths are multidisciplinary education, creativity, and a strong international dimension. In our operations we place special emphasis on technology, wellbeing services, business administration, and culture. Besides professional higher education, it is a reliable partner in developing working life skills and practices locally, nationally and globally.

The quality assurance systems of Service Provider have been audited by the Finnish Higher Education Evaluation Council. The audition happens in every five years

From the beginning of 2019 TAMK is a full member of the Tampere Universities community - together with Tampere University.

### The aim of the training

The 21 Century Educators from Finland- IFRO- Teachers for the Future is designed to take place in 3 parts, described in detail in implementation part of the offer.

This "Lato senso" type of programme give a significant and meaningful learning experience that will directly impact the participants' classroom practice and their knowledge and understanding of 21 Century skills, pedagogy and educational technologies. Programme has a development work implementation in local environment to further contextualization and impact. This phase is done in smaller learning communities and is guided by Brazilian VET experts. Final seminar is held in Porto Velho, Brazil to disseminate the results and local impact with the presence of two Finnish experts. Programme has 20 ECTS credited certification from Tampere University of Applied Sciences.

## **Content**

21 Century Educators from Finland- IFRO- Teachers for the Future covers the following topics during the 12 weeks training in Finland

### **Understanding Finnish Education System from National Level**

Introduction of Finnish Education System and its history

Finnish Education Steering System: the role of government and municipality

Financing, budgeting and its implementation in Finnish Education

Educational evaluation system and quality assurance

Lifelong learning -what does it mean?

### **Curriculum and educational context in Finland**

STEM Education in Finland: what does it mean?

Cooperation with the world of work

Finnish national core curriculum

21st Century skills

### **Modern pedagogics in Finland**

The principles of pedagogy

Student-centred learning: what, why and how

Digital classroom: use of ICT in modern teaching

Learning analytics and the use of AI in education

Phenomenon-based learning and interdisciplinary teaching: theories, practices and case study

Project-based learning: theories, practices and case study

Problem-based learning: theories, practices and case study

Team learning and collaborative learning: theories, practices and case study

Assessment in teaching: self-evaluation/ peer evaluation/ teacher's evaluation

Blended (Hybrid) Learning

### **Learning outside the classroom – Learning for life**

The psychology of learning

Creativity in education

Informal learning in Finland

Flipped classroom and digital tools for education

Forest pedagogy: nature as learning environment

### **Teacher training and career development**

Research-based teacher education and training

Class teacher education and training

Subject teacher education and training

Teacher's In-service training and career development

Class observation: Visit teacher education school

### **Support system in Finnish education**

Special education in Finland what and how?

Cooperation with parents and community

Inclusion education and it's development in Finland

Career guidance and counselling service for students

Welfare and wellbeing support in Finnish school (anti-bullying policy, moving school etc.)

Learning materials and learning environment

Own HACKATHON week at TAMK

+ Programme contains various visits to different schools and school levels and other education related innovative learning environments and education providers.

## Implementation

The 21 Century Educators from Finland- IFRO- Teachers for the Future Programme is 540 student learning hours (20 ECTS). Out of the total student learning hours 360 will be conducted in Finland over 12 weeks and 180 student learning hours will be reserved for the implementation of the development work in local environment to further contextualization and impact and self study.

The six-month programme is divided into two parts. During the 3 study months in Finland the participants study in different TAMK learning environments including school and other education related visits as well as self and peer learning. The second phase of 3 months concentrates on the practical application of the newly learned methods in their local learning environment. This phase is supported by mentoring and guidance from Finland.

The Final seminar will be held in Porto Velho, Brazil with the assistance and feedback of two Finnish experts.

## Extent

The 21 Century Educators from Finland- IFRO- Teachers for the Future takes:

3 month training programme in Finland (12 weeks training). Daily programme of lectures, workshops and visits from 9.00-12.00 and 13.00-16.00 + self-study and group work. Lunch 12.00-13.00.

3 month local implementation / development work phase in Brazil. During this time the teachers will receive online guidance from Finnish teachers and experts to support the implementation phase in to local context.

Final seminar in Brazil- reflection on results with a participation of 2 Finnish experts.

## Date

Exact dates are to be confirmed with the client.

## Timetable

To be confirmed with the Client.

## Target group

Educators and educational leaders of all level.

## Group size

Number of participants is 10.

## Fee

The price for the 21 Century Educators from Finland- IFRO - Teachers for the Future is 30 000 EUR FOR THE GROUP OF 10 PARTICIPANTS (VAT 0%) .

Prices include 3 months (12 weeks of training) in Finland, 3 months implementation to local context and development work guided online by VET experts and teachers from Brazil and posterior final seminar in Porto Velho, Brazil with reflection on results and diplomas of participation with ECTS.

Accommodation, flights and insurances for the participants from Brazil during their stay in Finland are not included in the prices above.

Approximate housing and living costs in shared apartments in Tampere are approximately 500 EUR per person per month. Please consider AirBnB option for housing.

Portuguese speaking facilitation by assistant teacher available during the training in Finland.

## Billing

Any terms and conditions in connection with students' cancellations and/or changes to the group size shall be agreed upon in the final Co-operation Agreement.

By accepting this offer we (IFRO, Brazil) certify that we perform commercial activities as part of our operations. This is for Finnish taxation purposes only.

In this offer, the price is stated exclusive of value added tax (VAT 0%) and all the other mandatory administrative payments or taxes that may cause for the activities in Brazil.

Payments shall be in euros (€). Payment in a single payment. The prices are subject to raise at the maximum of 2,5 % annually after year 2021 due to exchange rate fluctuations or raising costs in Finland. The Service Provider will inform the Client minimum 6 months before increase in price. The Service Provider shall have the right to take into consideration reasonable costs arising from new fees or increases in existing fees that take place after the submission of this offer, provided that they were not known about when submitting the offer.

## Terms of payment

This offer is valid until 31 September 2021 for IFRO, Brazil ("The Client"). The 21 Century Educators from Finland- IFRO - Teachers for the Future will start earliest in four weeks of the confirmation of this offer. The language of the training is English and will have a possibility for facilitation in Portuguese. The liable provider in this tender is Tampere University of Applied Sciences ("TAMK") located in Tampere city, Finland. The contact person is Dr. Carita Prokki (carita.prokki@tamk.fi). In this tender TAMK is called "The Service Provider".

The Service Provider use persons possessing suitable competence and experience for the implementation of the programme. The Service Provider is entitled to choose freely the qualified persons, possessing a minimum of a masters' level degree, to deliver the service.

The Client shall give the Service Provider sufficient and correct information for the provision of the programme. The Client shall also be responsible for the selection of the programme's participants guaranteeing the eligibility requirements, and be obliged to help and assist the Service Provider during the planning and implementation of the programme.

This offer describes the core contents of the programme, and may be tailored again specifically according to the comments of The Client's recommendations and feedback. The prices of the programme are subject to change upon receipt of recommendations and feedback of the content and the delivery methods. The Service Provider is willing to negotiate about the offer in part, if the whole offer is not accepted. The Service Provider is ready to enter into post-offer negotiations on any related matter.

Term of payment 21 days of invoice date net.

If the programme has a defect, the Client must inform the Service Provider about the nature and time of the defect within a reasonable period of the defect being detected.

If the service has a defect which is caused by the Service Provider, the Service Provider will use their best endeavours to correct it without undue delay. The Service Provider shall be released from liability by demonstrating that the defect did not arise from a factor within the Service Providers' responsibility.

The Client and the Service Provider shall have the right to claim damages only for direct losses arising from the other party's breach of contract. The amount of the compensation will be mutually agreed upon and stated in the cooperation agreement.

The Service Provider shall have the copyright and intellectual property rights to all material produced by the Service Provider in conjunction with the programme. The Client shall have access to all materials produced by the Service Provider for the purposes referred to in this offer.



## Remarks

Selected Global References of TAMK:

- Digital Pedagogy Intensive Week Training, Chile (2020)  
Advanced Team Coaching Intensive Online Training With UDP, Chile (2020)  
STHEM Academic Researcher Cooperation and Visits, Brazil (2020)  
Degree Programme In Nursing, Kenya (Since 2020)  
Workshop on Activating Teaching Methods in Education and Key Success Factors of Finnish Education INACAP, Chile (2020)  
Early Childhood Education Training in Tianjin City Vocational College, China (2019)  
Interior Design Students Winter Course with Chung-Ang University, South Korea (2019)  
University of Applied Sciences Construction Training and Workshops, China (2019)  
21st Century Educators from Finland, Diploma Programme In Educational Leadership and Innovation in Cooperation with Delta UCN (One-Year Programme) ( 2019)  
Double Degree Programme On Business Management and Art and Media, Alexandria, Egypt (Ongoing 2019)  
Double Degree Programme On Bioproduct And Process Engineering with Qilu University of Technology, China (Since 2018)  
The Development of Students' Entrepreneurship and Creativity in Utena, Vilnius and Panevėžys Regions, Lithuania (2019)  
Activating Teaching Methods in  
Student Business Camp in TAMK Proakatemia Finland, 2019 Proakatemia Innoevent in UDP, Chile (2019)  
Workshops on Learning Analytics and Online Learning Tools, University of Trieste, Italy (2019)  
Giramundo Coaching, Training the Trainers Programme, Brazil (2019)  
Competence-Based Curriculum in Finland for the Ministry of Education, Dominican Republic (2019)  
21st Century Educators from Finland- Finnish Education in a Nutshell for Teachers, University of Wyoming, USA (2019)  
Key Success Factors of Finnish Education, One-Week Training in Dominican Republic (2018)
- Students Art & Media Summer Camp in Finland, South Korea (2018)  
Consultation and Training for The Redesign of Professionally Oriented Study for The Region of Bragança, Portugal (2018)  
Giramundo- Entrepreneurship in Education, One-Month Training in Finland, Brazil (2017)  
Basic Education Principal Training, Guangzhou Education Bureau, China (2017)  
Academic Adventures at Proakatemia Finland, Brazil (2017)  
Practical Nursing in Finland Summer School with Miyagi University, Japan (2017)  
Activating Teaching Methods, Intensive One Week Training in Brazil (2017)  
Fitt, Finnish Training the Trainers Programme, Brazil (2017)  
Emerging Trends in Education, Blended Online Programme In Portuguese, Brazil (2017)  
Proakatemia Curriculum and Training Concept to Oman (2017)

Education Reform Consultation, Myanmar (2016)  
Innovation Workshop at TAMK Proakatemia, Brazil (2016)  
Emerging Trends in Education, Brazil (2016)  
Nursing Summer School for Japanese Students (2015 And 2016)  
Teacher Further Training Program for Basic Education Teachers, Hungary (2016)  
Chongquig University, Modern Teacher Training Program, China (2016)  
Guangzhou Training Program for Rectors, China (2016)  
Brazilian VET 3- Teachers for The Future Program (2016)  
Luoyang Institute of Science and Technology- Construction Of UAS, China (2015)  
Brazilian VET2 - Teachers for The Future Program (2015)  
Brazilian VET- Teachers for The Future Program (2014)  
21st Educators Certificate in Brazil (2014)  
Project Management and Innovation Summer Camp for Oman Students (2014)  
Modern Teaching for Oman Tourism College (2014)  
Project Management and Innovation Summer Camp for Oman Students (2013)  
Using Web-Tools in Tanzania (2013)  
Coaching Week for Lithuanian Teachers (2013)  
21st Educators Certificate In UAE/Dubai (2011 – 2013)  
Engineering Skills and Laboratory Work Summer Camp for Oman Students (2012)  
Cleantech For Russians (2011)  
Creation of The Curriculum for The Master of Forest Operations, Russia (2006-2009)

## Tender valid until

31/12/2021

**Looking forward to cooperating with You!**



Kirsi Viskari  
Vice President

